

RIYA GAWANDE

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SUMMARY

Analytical and results-oriented finance professional and CFA Level II Candidate (Aug 2025) with hands-on experience in investment research, valuation modeling, and fundraising strategy. Supported a funding round through tailored investor materials and financial analysis at Vaani Research Labs. Skilled in building KPI dashboards, market benchmarking, and due diligence for investment decisions. Passionate about leveraging financial insight and data-driven strategies to support growth in private equity and venture capital environments.

EXPERIENCE

Finance Associate | Vaani Research Labs, Bengaluru Apr 2025 – Present

- Worked closely with founders through the entire pre-seed fundraising, sourcing investors, tracking discussions, managing follow-ups, and supporting the overall fundraising process, contributing to the successful \$400K funding round led by Venture Catalyst.
- Analyzed key business metrics revenue growth, margins, burn rate, and runway for strategic planning.
- Created presentations for internal finance reviews and investor discussions.
- Acted as founders execution support across tasks spanning research, communication and took end to end ownership of compliances, legal, vendors and partners.

Financial Advisor | Ankita Pawar & Co., Mumbai Nov 2022 - Dec 2024

- Advised clients on personalized investment strategies by aligning asset allocation with financial objectives, liquidity needs, and risk profiles.
- Conducted detailed risk-profiling and asset allocation analysis, recommending optimal investment mixes across asset classes.
- Supported small businesses and corporate clients in capital deployment, cash flow optimization, and short-term treasury management.
- Performed comprehensive product research covering mutual funds, fixed-income instruments, and insurance-linked products, delivering comparative performance analyses for client decision-making.

EDUCATION

Chartered Financial Analyst (CFA) – Level II Candidate - CFA Institute, US
August 2025

Bachelor of Commerce (B.Com) - Savitribai Phule Pune University, Pune
May 2023

CERTIFICATIONS

The VC Analyst Program Fellowship- The Metvy

- Certified in early stage startup analysis, market sizing and writing investment memos

NISM Series-XV: Research Analyst Certification - National Institute of Securities Markets (NISM)

- Certified in equity valuation, industry analysis, and SEBI-compliant investment research.

KEY SKILLS

- Financial Modeling (DCF & Ratio Analysis), Cap Table, Term sheets & Ownership Dilution
- Market Sizing (TAM/SAM/SOM)
- Competitive Benchmarking
- Market Research & Trend Analysis
- Data Visualization, structured Dashboard, Microsoft Excel, PowerPoint & Word
- Adaptable to new environments
- Collaborative team player and self-driven contributor
- Efficient time management
- Strong problem-solving and critical-thinking ability
- Ability to grasp new tools and technologies with ease